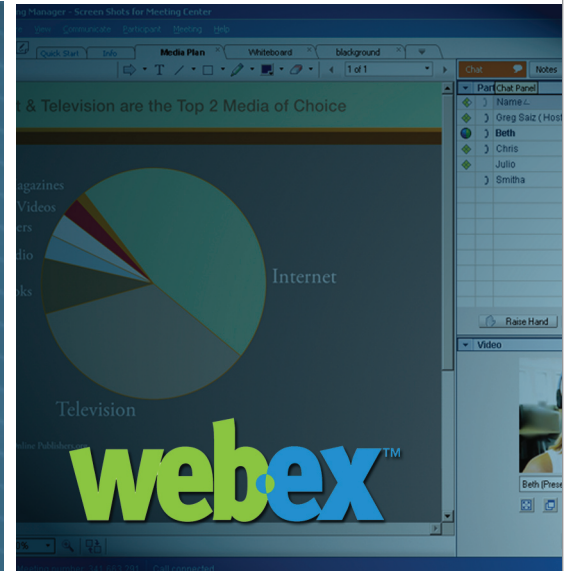


WebEx

Automates security workflow with KlioSoft Conductor™

“Several companies out there claim to have a true SIM product, offering the technology to both collect and normalize data. These products tend to focus on either discovery or remediation, but no one has ever done both well, or offered validation—until KlioSoft.” —Randy Barr, CSO of WebEx



Before implementing KlioSoft Conductor, the security team at WebEx faced challenges familiar to many large enterprises. Server spikes and security breaches were investigated by scouring thousands of logs manually and narrowing issues down to ten or so devices. Forensic experts would identify the server and run a diagnostic tool or script to address the problem. Randy Barr, WebEx CSO, realized that he wanted more than just another tool – he needed a solution with first responder capabilities that were fully automated.

With KlioSoft, WebEx can automate discovery and remediation using their existing tools and preinstalled scripts, with Conductor providing background reporting and validation. It was exactly what Randy had hoped for:

“KlioSoft Conductor opens the window to our network,” said Barr. “Conductor continuously monitors our environment, understands what is wrong, and in many cases fixes problems without waiting for our on-call security or forensic analysts. When incidents occur, WebEx personnel can validate and react, before problems reach clients.” Conductor’s visual interface allows WebEx to see problem

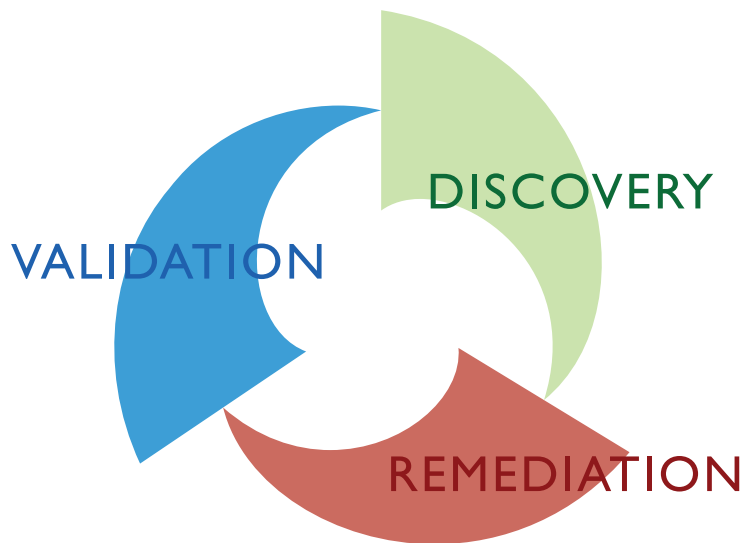
status in near real time, and monitor as issues are remediated using preauthorized actions, seamlessly and without downtime.

WebEx was also pleased to discover that Conductor was the first true SIM (Security Information Management) product on the market. “Several companies out there claim to have a true SIM product, offering the technology to both collect and normalize data,” said Barr. “These products tend to focus on either discovery or remediation, but no one has ever done both well, or offered validation—until KlioSoft.”

Because WebEx caters to both the government and private sectors, the combined security and compliance standards are significantly higher and, as a result, much of its coding is highly customized. Other solutions Barr’s team evaluated were unable to deliver on their promise to deploy into WebEx’s environment. “KlioSoft is the first company to address the needs of WebEx and offer a solution that truly meets our need for a customized workflow within our environment,” said Barr.



With a growing trend toward Business Investigation Management, the technology behind KlioSoft has the potential to resonate with more than just security experts, according to Barr: Conductor can collect Enterprise IT information that is useful to legal, IT, operation, and a variety of departments across the enterprise. “KlioSoft Conductor is a managed service provider in a box,” said Barr. “It performs the exact same service that an outsourced MSP would, but in one compact box that you can control. Why give the keys to your network to someone else when you can keep it in house?”



Closing the loop on IT security. Conductor is more than just a tool; it's a SWAP (Security Workflow Automation Platform) that orchestrates your existing tools to discover, remediate, and validate across your enterprise, continuously and automatically.

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For more information on how KlioSoft Conductor can automate security processes across your enterprise, or to schedule a demo, please contact us at 925-270-0014 or sales@kliosoft.com.